

Lesson 6 — Pressure Variation

Session 6 of 8 | **Duration:** 60 min | **Artifact:** 4-min report under one new variable

Purpose

Same task, one new variable: a tighter time cap. Report must hold all five beats in 3 minutes — one minute less than standard.

Phases

Time	Phase	Trainer does
0:00–0:05	Frame the variable	Today's report is 3 minutes, not 4. Same task, same beats, less time. Group leadership has called an emergency review and only 30 minutes for all programs.
0:05–0:20	Read the case	New case (below). Silent reading.
0:20–0:30	Silent prep	Notes allowed. Learners must decide which beat takes the cut — and own the decision.
0:30–0:55	Reports under time pressure	Each learner records 3 min. Trainer holds a visible stopwatch. At 3:00, recording stops — even mid-sentence.
0:55–1:00	Close	One observation on which beats survived the time cut. Save recordings.

Scripted teacher language

"Group leadership has 30 minutes for 10 programs. You have 3 minutes — not 4. Same five beats. One minute less."

"Decide before you start: which beat will you compress? Don't drop one entirely — compress."

"Stopwatch is visible. At 3:00 sharp, you're done — even if you're mid-sentence."

Case — new

Program: Tamkeen — Jeddah branch — monthly cohort 22 status

Audience: Maximus group monthly review — Managing Director, regional VP, finance lead, group programme director.

Period: October 2025.

Headline numbers. Cohort 22 graduating this month, 28 of 32 enrolled completed (4 dropped, 12.5%, against 10% target). 22 of 28 graduates placed within 30 days of graduation (78%, against a 75%

target). All placements at sustainable-wage threshold or above. Cost per placement: SAR 14,200 against budget of SAR 14,500 (slightly under).

Forward outlook. Cohorts 23 and 24 starting in November — running parallel for the first time, total enrolment 64 across the two. Workshop space at Jeddah branch sized for one cohort at a time; second cohort will need rented space at adjacent facility (8 weeks).

Risks. Workshop space constraint forces a venue rental. One trainer on parental leave through November — substitute lined up but unproven on the curriculum. One partner employer (Almarai logistics) pulled an intake commitment of 8 placements last week — backfill in progress with two alternate employers but unconfirmed.

Ask. Approval to rent adjacent workshop space for 8 weeks (estimated SAR 65,000). Tamkeen contract has unallocated training-overhead budget that could cover this; needs group sign-off given >SAR 50k threshold.

Between-session work

Each learner brings one real upcoming program report from their own pipeline to L8 — a report they'll actually deliver in the next 30 days.

Artifact

3-min recording per learner. Save as **MAX_[Branch]_[LearnerID]_GroupReport_L6_YYYY-MM-DD**.

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